

**2019/2020**

## **CHIEF EXECUTIVE'S REPORT**

CCNZ's advocacy work has focused on supporting a healthy civil construction industry in all regions. This enables the industry to build capability and capacity to meet the nation's future infrastructure needs.

As the voice of the civil construction industry, we actively represent contractors and are recognised and respected by Government, the media and other industry organisations as a progressive future focused organisation and a source of reliable information and commentary.

### **KEY OUTCOMES AND ACHIEVEMENTS**

#### **Advocacy**

1. Establishment of the Construction Sector Accord – to address critical issues facing the construction industry
2. A strong voice for civil contractors throughout the Reform of Vocational Education
3. Successful support for law changes, with amendments around retentions and voidable transactions
4. Successful advocacy on technical issues such as the Waka Kotahi NZ Transport Agency Pavement Performance Review, Bitumen Cost Adjustment and Bitumen Emulsion
5. Provided input into the establishment of The NZ Infrastructure Commission to better direct and coordinate investments in infrastructure
6. Built better relationships with government agencies and other industry associations to streamline channels of communication and represent the needs of the industry
7. Input into the *Government Procurement Rules 4th Edition* and *Construction Procurement Guidelines*
8. Strong advocacy around the pipeline of work, heavily influencing the \$6.8 Billion *NZ Upgrade Programme* and other projects
9. Taking a lead role on the proposed Review of NZS 3910
10. Championed the perspective of the civil construction industry to decision makers and the public, resulting in more than 100 media articles/online stories/radio interviews

#### **Member Services**

11. National events including the CCNZ Conference, webinars, Preventing Tarmageddon, the Dentons Kensington Swan Roadshow and others
12. More than \$4 million of discounts provided to members via n3, Z, Dentons Kensington Swan and others
13. Launch of a new Customer Relationship Management system connected to our website to replace our outdated database and provide better services to members
14. Regular newsletters sent to inform the industry and social media platforms further developed with an audience of around 5,000

#### **People**

15. Number of Civil Trades Certified people exceeds 500
16. Expansion of the EPIC career's promotion with stronger engagement with schools
17. National competitions and awards to recognise excellence in NZ's civil construction projects, workforce and training initiatives
18. Progressed issues around Road Work Site Safety including the commencement of the development of a Worksafe "*Good Practice Guide*", the review of "*COPTTM*" and review of the TTM Training and competency framework
19. Supported mental health awareness through information and conference speakers

## Other issues

20. Ran technical and other committees and working groups to better engage with members
21. Revision and publication of the “*Code of practice: safe handling of bituminous materials used for roading*” (BPG01)
22. Re-signing of Principal Business Partner with Hirepool and Core Associate agreements with CablePrice, Z and Dentons Kensington Swan

## COVID-19 IMPACTS

The impacts of COVID-19 on the industry have been significant. CCNZ has stepped up to respond to members. Our calls for improved cashflow under lockdown were heard, as were calls for clarity from central government about how construction contracts were impacted by lockdown.

CCNZ also took a lead role in the development of construction industry work protocols. We have also run several webinars, which attracted more than 2,200 participants, answering any questions members had about the protocols in addition to contractual issues.

## OPERATIONS

### Financials

National Office financials for the year ended 31 March 2020 are being finalised. A surplus of approx. \$110k is expected. In view of the impacts of COVID-19 on the industry the Executive Council has agreed to use a significant portion of our financial reserves to offer all existing contractor and major associate members a two months fees free period for April and May 2020. This combined with substantial reductions in budgeted expenditure (including wage reductions), mean that the National Office budget for 2020/21 now shows a budgeted deficit of \$200,000.

### Membership

CCNZ Members March 2017 – March 2020	March 2017	March 2018	March 2019	March 2020
Full Members	358	369	385	381
Full members (pending approval)	3	3	1	0
<b>Total Contractor Members:</b>	<b>361</b>	<b>371</b>	<b>386</b>	<b>381</b>
Major Assoc, Core Assoc & Principal Business partner	42	46	42	46
Branch Associates	167	178	175	177
Member Subsidiary	20	20	19	15
<b>Total members</b>	<b>590</b>	<b>615</b>	<b>622</b>	<b>619</b>

### Staff

There have been no changes to the National Office team over the past 12 months. We have a strong and experienced team that works together well for the benefit of members.

Chief Executive	Peter Silcock	Northern Region Manager	James Corlett
Office Manager	Lyn Kuchenbecker	Central Region Manager	Ross Leslie
Technical Manager	Stacy Goldsworthy	Southern Region Manager	Ollie Turner
Membership & Events Manager	Eve Cooper	Communications Advisor	Fraser May

**Peter Silcock**  
**Chief Executive**